

## Quotation

QUO-202203251349

To	From
<b>Customer ID:</b> 12793	<b>Sales:</b> Andy Chan
<b>Company Name:</b> Unicorn Exhibition Services Co., Ltd	<b>Title:</b> Project Manager
<b>Contact Person:</b> Hortense Man	<b>Tel:</b> 34865996 / 96765736
<b>Title:</b> N/A	<b>Email:</b> andy@novalab.com.hk
<b>Tel:</b> 97153025	<b>Address:</b> Room 17, 4/F, Milkyway Building, 77 Hung To Road, Kwun Tong
<b>Email:</b> hortensem@unicornexpo.com.hk	
<b>Address:</b> N/A	

Description	QTY	Price (HKD)
Web App Development - Booking System		
<b>Frontend</b> <ul style="list-style-type: none"> <li>• Provide personal/group reservation functionality.</li> <li>• Use Booking System's calendar logic to automatically prevent selection of already chosen dates.</li> <li>• Verify personal information to ensure data accuracy.</li> <li>• Generate a reservation number and store reservation data in the backend system.</li> <li>• Provide cancellation functionality, where users must fill in their reservation number and personal information, and confirm before cancelling a reservation.</li> </ul>	1	\$10,000.00
<b>Backend</b> <ul style="list-style-type: none"> <li>• Provide staff login and the ability to add accounts or change passwords.</li> <li>• View all user reservation requests and provide reservation management functionality, including cancellation.</li> <li>• Provide calendar adjustment functionality, allowing easy configuration of closed dates and open selection time ranges.</li> </ul>	1	\$16,000.00
<p><i>* The web application we develop is built on PHP, MariaDB, and other open-source tools such as Vue.js. As open-source software, these tools are publicly available and do not require any licensing fees. Therefore, we do not charge any license fees for the use of these tools in the development of your system. However, please note that the program will be running on your own server, and the quote does not include setting up the server for you. We will provide you with the necessary configuration requirements, and you will need to install and deploy the system to your server using webdav/ftp or other means.</i></p>		
* Quotation Validity: Up to 7 calendar days from the date of this quote being sent.		
<b>Total:</b> \$26,000.00		

## Terms

NovaLab = NovaLab (Hong Kong) Limited

### Content Preparation

Please prepare the content and graphics needed plus a detailed description, so that we can design the style and layout precisely. If necessary, please prepare a set of guidelines or even sketch us a draft of the web site.

### Project Termination

1. If clients do not submit the required information or do not reply for the confirmed project in 3 months, we reserve the right to terminate the related contract and the deposit will be confiscated.
2. If the client terminates the project before completion, NovaLab reserves the right to keep the deposit.
3. NovaLab may postpone the delivery or suspend the service if the delivery or service is hindered or delayed due to war (regardless of declaration), fire, flood, typhoon, earthquake or other natural disasters or turmoil, government ban, or restraint, shortage of resources or other inexorable incidents that both the Company and NovaLab are not able to control.

### Copyright Concern

All the files including music, pictures, texts and other related documents / materials will be provided, authorized to be used by our client, and we will not be responsible for the copyright of all the materials, files and documents used.

### Our Copyright

1. "Designed by NovaLab" / "Powered by NovaLab" or any similar hyperlink and coding will be placed inside the client's website or app. Need to pay HK \$1,500 if you need to remove that copyright from front-end, the back-end we will still keep our copyright at there.
2. NovaLab reserves the right to use its name, trademark and this project for promotion and advertisement within the business scope of the NovaLab Services, including the official websites, flyers, customer lists, company profiles, press releases and share of cases. Furthermore, the client agrees to sign back the authorization and release to NovaLab for advertising, merchandising and publicity purposes.
3. NovaLab has the ownership of the programs developed by NovaLab. Customers can purchase the source code from NovaLab, and then modify or use it. But the source code shall be considered non-transferrable or sale to a third party, unless get the written notice of agreement by NovaLab. In any case, customer purchases the source code or not, NovaLab has the right to continue to use the program developed by it for any other projects without prior notice.

### Server / Hosting

Please check the terms online:

<http://novalab.com.hk/attachments/Hosting.pdf>

### Design

Upon the completion of the drafted design, we will notify client by email. Please reply the e-mail or write to us for confirmation. Client may request 1 time re-design or modify up to 5 times based on the original design. every modification within 10-25 items of minor change. Such as color, background and Images. Well begun is half done. We wish our client could provide us detailed information beforehand. NovaLab reserves the right to charge the modification fee.

### User Acceptance Testing (Web Design / Other Programming / App Development)

The project will proceed to the user acceptance testing process for our customers to test before it launches. Depends on the design and complexity of the project, we provide 5-15 working days for customers to test in general. If there are any requests for extending the testing days, please inform us in advance and we will confirm the arrangement via email. In order to complete the project effectively, we highly appreciate our customers to send us all questions and alterations once after the project acceptance process. For the bugs which apparently and severely affect the operation of the website, we will not limit the numbers of modification.

For the non-bug modifications, e.g., texts, pictures, background changing, 5 amendment times will be the maximum. Modifications exclude developing any new functions. Please refer only to the quotation in which the functions have been mentioned.

Please verify that all the information is correct before modifications. While the regarding project is confirmed, we will launch it  
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immediately. Free maintenance service will be provided for a period of time. Please refer to the quotation for the details of the free maintenance service.

#### **Browser Compatibility (Web Design / Other Programming)**

All our web designs support the popular browsers in the market and follow the current mainstream technology. Such as Firefox, Microsoft Edge, Chrome, Safari and Opera etc. Since Google, Youtube, Facebook, Digg, Basecamp & many others have started to officially drop support for IE6. Like these organizations, we both care about our user's experience as well as worry about the costs for maintaining a good IE experience and they are not support to many new skills, such as HTML5, CSS3 etc.

#### **Security Risk (Web Design / Other Programming / App Development)**

The client shall maintain the account and password for the website / server on its own and shall change the password from time to time to prevent from attack, misuse, abuse, or invasion brought about by any third party or hacker. The client shall take all the risks of misuse or abuse of its account or password, and NovaLab shall in no circumstances take any responsibilities for the account or password of the client.

At the same time, in order to be able to handle customer maintenance services or any of urgent issue, most of the programs developed by NovaLab, NovaLab will reserve the developer's login account.

#### **SEO Risk (Web Design / Other Programming)**

Our web design services do not include any SEO (search engine optimization) service. Redesigning the existing website may affect the current ranking on site engines. The client should understand the risk. NovaLab will not take responsibility to any change to the ranking on site engines.

#### **Domain**

For any domain names registered by NovaLab, the ownership will be owned by the client but will be managed by us. If clients would like to manage it themselves, handling fee is HK\$500 and the transfer fee will vary from HK\$200 to HK\$1500 depending on the platform. If clients fail to pay the custody fee on a regular basis, NovaLab reserves the right to stop renewing the domain names.

Inconsideration of the mutual promises contained in this Agreement, NovaLab and the client agree to all terms of the agreement effective as of the later date set forth in the signature blocks below.

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## Payment Methods

80% of the deposit is required before the start of the project, and the remaining balance is due prior to official launch.

**By FPS**

Account: info@novalab.com.hk

**By Deposit / Cheque**

Bank: Hang Seng Bank Limited

Account Number: 769-381-179-001

**By Mail**

Name: NovaLab (Hong Kong) Limited

Address: Room 17, 4/F, Milkyway Building, 77 Hung To Road, Kwun Tong, Kowloon, Hong Kong

**For and on behalf of NovaLab (Hong Kong) Limited**  
**Confirmed and Accepted by**

**Name:** Andy Chan

**Date:** 2023-04-17

**Name:**

**Date:**